



## WORK OFFER

Ref. No. AT-2023-0007AT

### Employer Information

**Employer:** Fercam Austria GmbH  
78 Möslbichl  
  
6250 Kundl  
Austria

**Website:** www.fercam.com  
**Location of placement:** to be confirmed during the nomination process (Kundl, Salzburg, Seeboden, St. Pölten, Brunn am Gebirge)  
**Nearest airport:**  
**Working hours per week:** 40.0  
**Working hours per day:** 8.0

**Number of employees:** NA

**Business or products:** *Transports and Logistics*

### Student Required

**General Discipline:** BUSINESS, MANAGEMENT, AND MARKETING;  
OTHER

**Completed years of study:** 2

**Field of Study:**  
all study fields welcome

**Student status requirements:** at nomination

**Language required:** English Excellent (C1, C2)

**Required Qualifications and Skills:**

Microsoft Office

**Other requirements:**

**Soft skills:**

pro-active, communicative, assertive, reliable, open-minded, confidence in negotiation

### Work Offered

You organize and control the daily transports on your route. If there are difficulties, you find solutions for them. You are the interface between our international partners and take care of the price and yield control of your transports. You can use your strengths in purchasing and sales negotiations with existing transport partners and expand our contacts by acquiring new partners. You consolidate these relationships during business trips throughout Europe. Your team will support you in all your tasks. You constantly consult with your department and together you manage all tasks!

- Organization and control of daily transports / problem solving
- Independent sales talks and negotiations
- Interface between our international customers and transport partners
- Acquisition of new customers and new transport partners
- Control over the transports and rates
- Business trips to partners

**Number of weeks offered:** 26 - 52

**Within the months:** 13-FEB-2023 - 09-FEB-2024

**Or within:** -

**Company closed within:** -

**Working environment:** Office work

**Gross pay:** 2000 EUR / Month

**Deduction to be expected:** ~20%

**Payment method / time of first payment:** Bank Transfer /

**Latest possible start date:**

### Accommodation

**Canteen at work:** Yes

**Expected type of accommodation:** any option that suits the student

**Estimated cost of lodging:** 450 EUR / Month

**Accommodation will be arranged by:** student with help of company

**Estimated cost of living incl. lodging:** 900 EUR / Month

### Additional Information

Interview / selection process by the employer.

The company has five locations throughout Austria and the location where the student will be working will be defined in the nomination process.

### Nomination Information

**Deadline for nomination:** 07-MAY-2023

**Date:** 28-APR-2023

**On behalf of receiving country:** IAESTE Austria